

REPORT AND FINANCIAL STATEMENTS For the year ended 30th September 2011

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COUNCIL MEMBERS AND OFFICIALS For the year ended 30th September 2011

COUNCIL MEMBERS

Dr. Eunice M. Kiereini The Chairman Mr. John Mramba The Vice Chairman The Treasurer Mr. Ashwin Patel Member Mr. George Kariuki Member Ms. Connie Maina Member Mr. B.S. Bharai Member Ms. Illa Devani Member Ms. Njambi Kiritu

Ex-officio Member Dr. Teguest Guerma – (Director General AMREF)

TRUSTEES

Mrs. Vijoo Rattansi Prof. Githu Muigai Mr. Isaac Awuondo Ms. Martha Wariithi

AUDITORS

Khalid & Company Certified Public Accountants Panafric Hotel, Kenyatta Avenue, P.O. Box 30626-00100, Nairobi

COUNTRY OF REGISTRATION

The Society is registered in Kenya under the Societies Act Cap 108 and is domiciled in Kenya

REGISTERED OFFICE

L.R. No. 209/1970 AMREF House, Wilson Airport, P.O. Box 30125-00100, Nairobi

BRANCH OFFICES

Arusha Branch Shop 16, Western Wing, TFA Shopping Centre, Dodoma Road P.O. Box 15506 Arusha



<u>COUNCIL MEMBERS AND OFFICIALS – CONT'D</u> <u>For the year ended 30th September 2011</u>

BRANCH OFFICES - CONT'D

Dar-es-Salaam Branch AMREF House Ali Hassan Mwinyi Road, P.O. Box 2773, Dar-es-Salaam

BANKERS

Commercial Bank of Africa, Commercial Bank of Africa building, Standard Street, P.O. Box 30437-00100, Nairobi, Kenya

Stanbic Bank, Sokoine Road P.O. Box 3062, Arusha, Tanzania

NIC Bank Limited NIC House, Masaba Road P.O. Box 44599-00100 Nairobi, Kenya

Investments and Mortgages Bank Ltd Wilson Airport Branch, Pewin House P.O. Box 30238 – 00100 Nairobi

INVESTMENT MANAGERS

Genesis Kenya Investment Management Ltd. 1st Floor, Arlington Block, 14 Riverside Business Park, Off Riverside Drive P.O. Box 79217-00200 Nairobi

Co-op Trust Investment Services Ltd Co-op House, Haile Selassie Avenue P.O. Box 48231 - 00100 Nairobi

LAWYERS

Kaplan & Stratton Advocates
Williamson House, 4th Ngong Avenue,
P.O. Box 40111 – 00100
Nairobi



STATEMENT OF COUNCIL MEMBERS RESPONSIBILITIES For the year ended 30th September 2011

The Council Members accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards for Small and Medium-sized Entities as promulgated by the International Accounting Standards Board.

The Council Members are of the opinion that the financial statements give a true and fair state of the financial affairs of the Society and of its operating results. The Council Members further accept responsibility for the maintenance of accounting records which may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the Council Members to indicate that the Society will not remain a going concern for at least the next twelve months from the date of this statement.

| The financial | | approved by and signed by: | the | Council | Members | on |
|----------------|-----------------------|----------------------------|-----|---------|---------|----|
| CHAIRMAN: | Dr. Eunice M. Kierein | <u> </u> | S A | | | |
| VICE CHAIRMAN: | Mr. John Mramba | 5001 | | | | |
| TREASURER: | Mr. Ashwin Patel | | | | | |



REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF THE FLYING DOCTORS'SOCIETY OF AFRICA For the year ended 30th September 2011

We have audited the accompanying financial statements set out on page 5 to 20 of Flying Doctors' Society of Africa which comprise the statement of financial position as at 30 September 2011 and the income statement, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Executive Committee's responsibility for the financial statements

The Executive Committee are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards for Small and Medium-sized Entities. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an independent opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform our audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected on the auditors' judgement, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our audit opinion.

Opinion

In our opinion proper books of account have been kept and the financial statements which are in agreement therewith, give a true and fair view of the financial position of Flying Doctors' Society of Africa as at 30th September 2011, and of its financial performance and its cash flows for the year then ended and are in accordance with International Financial Reporting Standards for Small and Medium-sized Entities.

| Certified Public Accountants, | |
|-------------------------------|------|
| Nairobi | |
| | |
| Date: | 2012 |



(CHAIRMAN)

Dr. Eunice M. Kiereini

THE FLYING DOCTORS' SOCIETY OF AFRICA

STATEMENT OF FINANCIAL POSITION For the year ended 30th September 2011

| | <u>Notes</u> | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|--|--------------------------------|---|--|
| ACCUMULATED FUND Surplus carried forward | | 129,271,810 | 142,220,064 |
| Represented By: | | | |
| NON-CURRENT ASSETS Property, plant and equipment Investments Intangible assets | 4 5 6 | 1,150,221 93,431,900 205,056 | 1,228,316 100,361,181 292,936 |
| | | 94,787,177 | 101,882,433 |
| CURRENT ASSETS Inventories Receivables Cash at bank Cash in hand Fixed deposit | 7 8 | 1,196,131 18,592,112 8,111,155 4,007 11,907,493 | 1,538,164 21,846,584 5,759,569 27,564 20,240,367 |
| TORS | SOCI | 39,810,898 | 49,412,248 |
| CURRENT LIABILITIES Payables Bank overdraft | 9 10 | 5,153,399 172,866 ———— | 2,584,407 6,490,210 ———— |
| | | 5,326,265 | 9,074,617 |
| NET CURRENT ASSETS | | 34,484,633 | 40,337,631 |
| NET ASSETS | | 129,271,810 | 142,220,064 |
| The financial statements on pages 5 to 20 we2012 and were signed on the | ere approved eir behalf by: | ======= for issue by the C | ====== ouncil Members or |

(VICE CHAIRMAN)

Mr. John Mramba

(TREASURER)

Mr. Ashwin Patel



STATEMENT OF CHANGES IN EQUITY For the year ended 30th September 2011

| | <u>Notes</u> | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|------------------------------------|--------------|-----------------------|-----------------------|
| Opening balance | | 142,220,064 | 105,307,199 |
| Capital Gain/(loss) on investments | 5&13 | (22,387,346) | 21,208,034 |
| Surplus/ (deficit) for the year | | 9,439,092 | 15,704,832 |
| Closing balance | | 129,271,810 ====== | 142,220,064 ====== |





INCOME AND EXPENDITURE ACCOUNT For the year ended 30th September 2011

| INCOME | <u>Notes</u> | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|--|------------------------------|---|---|
| Members' subscription Annual Tour Corporate | | 30,371,356 42,513,433 551,624 | 28,347,399 34,602,924 803,001 |
| | | 73,436,413 | 63,753,324 |
| Other income Gain on disposal of asset | | 9,556 | - |
| Fund raising income | 11 | 12,963 | 1,788,667 |
| (Loss) on shop | 12 | (457,392) | (543,316) |
| Interest receivable | 13 | 7,759,064 | 9,619,053 |
| TOTAL INCOME | \$ 1 | 80,760,604 | 74,617,728 |
| LESS: EXPENDITURE Administration expenses Finance charges Depreciation & amortisation Marketing and promotion | 14.a 14.b 14.c 14.d | (25,288,049) 1,033,549 (358,261) (3,182,690) | (17,864,870) (538,146) (448,063) (2,073,835) |
| DONATIONS - TO AMREF | 15 | (43,526,061) | (39,064,274) |
| TOTAL | | (71,321,512) | (58,912,896) |
| (DEFICIT)/SURPLUS TRANSFERRED TO ACCUMULATED FUND | | 9,439,092 | 15,704,832 |



STATEMENT OF CASH FLOWS For the year ended 30th September 2011

| | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|--|--|--------------------------------------|
| CASHFLOWS FROM OPERATING ACTIVITIES Operating (deficit)/surplus | 9,439,092 | 15,704,832 |
| Adjustments for non-cash income and expenses: Depreciation Amortisation Interest received | 270,380 87,881 (7,759,064) | 322,519 125,544 (9,619,053) |
| Changes in operating assets and liabilities Decrease in inventories Decrease/ (increase) in receivables Increase/ (decrease) in payables | 342,033 3,254,472 2,568,992 | 63,478 (8,239,842) (1,097,429) |
| Net cash from operating activities | 8,203,786 | (2,739,951) |
| INVESTING ACTIVITIES Purchase of plant, equipment and fittings Interest received Capital gains/ (losses) on investments – Note 5 | (192,286) 7,759,064 (22,387,346) | (15,661) 9,619,053 21,208,034 |
| Net cash from investing activities | (14,820,568) | 30,811,425 |
| (Decrease)/increase in cash and cash equivalents | (6,616,782) ====== | 28,071,474 ====== |
| MOVEMENT IN CASH AND CASH EQUIVALENTS Cash and cash equivalent at 1st October (Decrease)/increase in cash and cash equivalents | 119,898,471 (6,616,782) | 91,826,997 28,071,474 |
| Cash and cash equivalent at 30th September | 113,281,689 ====== | 119,898,471 ====== |



NOTES TO THE ACCOUNTS For the year ended 30th September 2011

1. **GENERAL INFORMATION**

Flying Doctors' of Africa is incorporated in Kenya as a Society and is domiciled in Kenya. The address of its registered office and principal place of business is L.R. No. 209/1970, AMREF House, Wilson Airport, P.O. Box 30125 - 00100, Nairobi.

2. <u>BASIS OF PREPARATION AND A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

a. Basis of preparation

These financial statements have been prepared in compliance with the International Financial Reporting Standard for Small and Medium-sized Entities (IFRS for SMEs) issued by the International Accounting Standards Board and on a going concern basis. They are presented in Kenya Shillings (Shs), rounded to the nearest shilling. The measurement basis used is the historical cost basis except where otherwise stated in the accounting policies below.

b. Revenue recognition

Revenue is measured at the fair value of the consideration receivable. The Society recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when the specific criteria have been met for each of the Society's activities as described below. The amount of revenue is not considered to be reliably measured until all contingencies relating to the transaction have been resolved. The Society bases its estimates on historical results, taking into consideration the type of client, type of transaction and specifics of each arrangement.

- i. Membership income is recognised upon registration of member
- ii. Interest income is accounted for in the period in which it is earned
- iii. Shop income is recognized on sale of item

c. Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

d. Income tax

No taxation is provided for in these financial statements as the Society is exempt from income tax. The Society's exemption certificate's validity has expired. However, application for an extension of exemption has been made. The accounts have been prepared with the assumption that the exemption will be granted.

e. Translation of foreign currencies:

Transactions during the year are converted into Kenya shillings at rates ruling at the transaction dates. Assets and liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya shillings at rates ruling at that date.



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

f. Property, plant and equipment:

Property, plant & equipment are recorded at cost and thereafter stated at historical cost less depreciation.

Depreciation is calculated on a reducing balance basis at annual rates estimated to write off the assets over their expected useful lives at the following rates:

| | Rate % |
|-----------------------------------|--------|
| Furniture, fittings and equipment | 12.5% |
| Motor vehicles | 25.0% |
| Computers | 30.0% |

If there is an indication that there has been a significant change in depreciation rate, useful life or residual value of an asset, the depreciation of that asset is revised prospectively to reflect the new expectations.

Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds with the carrying amount and are taken into account in determining operating profit/loss.

g. Impairment of non-financial assets

At each reporting date, property, plant and equipment are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset (or group of related assets) is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in income and expenditure.

Similarly, at each reporting date, inventories are assessed for impairment by comparing the carrying amount of each item of inventory (or group of similar items) with its selling price less costs to complete and sell. If an item of inventory (or group of similar items) is impaired, its carrying amount is reduced to selling price less costs to complete and sell, and an impairment loss is recognised immediately in income and expenditure.

If an impairment loss subsequently reverses, the carrying amount of the asset (or group of related assets) is increased to the revised estimate of its recoverable amount (selling price less costs to complete and sell, in the case of inventories), but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset (group of related assets) in prior years. A reversal of an impairment loss is recognised immediately in income and expenditure.

h. Intangible assets

Software costs are initially recognised at cost and subsequently carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is calculated using the straight line method to write down the cost of the software to its residual value over the estimated finite life using an annual rate of 30%



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

i. Financial assets

Financial assets are recognised initially at cost using settlement date accounting. Gains or losses on changes in fair value of each category of asset are reported net in the income statement in the year in which they arise. At each balance sheet date, all financial assets are subject to review for impairment. Investments in quoted shares are initially recognised at the transaction price and subsequently measured at fair value, with changes in fair value being recognised in income and expenditure. Fair value is determined using the market price at the reporting date.

Trade and other receivables are initially recognised at the transaction price. Most sales are made on the basis of normal credit terms, and the receivables do not bear interest. Where credit is extended beyond normal credit terms, receivables are measured at amortised cost using the effective interest method. At the end of each reporting period, the carrying amounts of trade and other receivables are reviewed to determine whether there is any objective evidence that the amounts are not recoverable. If so, an impairment loss is recognised immediately in income and expenditure.

j. Trade payables

Trade payables are obligations on the basis of normal credit terms and do not bear interest. Interest bearing liabilities are subsequently measured at amortised cost using the effective interest method.

k. Employee benefits

The Society and its employees contribute to the National Social Security Fund (NSSF), a National defined contribution scheme. Contributions are determined by local statute and the Society's contributions are charged to profit or loss in the year to which they relate.

3. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the process of applying the Society's accounting policies, management has made estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical estimates are made by the directors in determining depreciation rates for property, plant and equipment and whether assets are impaired.



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

4. PROPERTY, PLANT & EQUIPMENT

| | Furniture, fittings & <u>Equipment</u> <u>Shs</u> | Computers Shs | Motor <u>vehicles</u> <u>Shs</u> | <u>Total</u> <u>Shs</u> |
|---|---|----------------------------------|--|----------------------------------|
| Cost At 1.10.2010 Additions Disposal | 2,571,183 110,386 - | 1,647,679 81,900 (42,920) | 2,605,211 - - | 6,824,073 192,286 (42,920) |
| At 30.9.2011 | 2,681,569 | 1,686,659 | 2,605,211 | 6,973,439 |
| Depreciation At 1.10.2010 Charge for the ye Disposal | 1,908,902 ar 96,583 - | 1,235,785 135,262 (42,920) | 2,451,070 38,535 - | 5,595,757 270,380 (42,920) |
| At 30.9.2011 | 2,005,485 | 1,328,127 | 2,489,605 | 5,823,217 |
| Carrying value At 30.9.2011 | 676,084 | 358,532 | <u>115,606</u> | 1,150,222 |



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

5. **INVESTMENTS**

| INVESTMENTS NOTE FOR THE PERIOD OCT 2010 TO SEPTEMBER 2011 | | | | | | | | |
|--|----------------|-------------|-----------|---------------|-----------------|-------------|--------------|--|
| MARKET VALUE | GENESIS | CO-OP | SAFARICOM | FIXED DEPOSIT | NAKUMATT | CBK BOND | TOTAL | |
| Fund market value as at 01/10/2010 | 47,279,551 | 51,166,554 | 1,915,076 | 10,107,769 | 10,132,597 | - | 120,601,547 | |
| Addition/ (withdrawal) | | | | 1,225,690 | - 10,575,080 | 9,349,390 | - | |
| Fund market value as at 30/9/2011 | 39,334,733 | 45,678,909 | 1,255,815 | 11,907,492 | - | 7,702,445 | 105,879,394 | |
| Gains/ (losses) in market value | - 7,944,818 | - 5,487,645 | - 659,261 | 574,033 | 442,483 | - 1,646,945 | - 14,722,153 | |
| | | | | 4 | | | | |
| Fund historical cost as at 30/09/2011 | 44,806,760 | 44,855,495 | 2,128,500 | 11,333,459 | - | 9,349,390 | 112,473,604 | |
| Unrealised gains/ (losses) on cost | - 5,472,027 | 823,414 | - 872,685 | 574,033 | - | - 1,646,945 | - 6,594,210 | |

| INCOME AND EXPENDITURE ST | ICOME AND EXPENDITURE STATEMENT FOR THE PERIOD OCT 2010 TO SEP 2011 | | | | | | | | |
|---------------------------|---|-------------|-----------|---------------|-----------------|-------------|--------------|--|--|
| _ | GENESIS | CO-OP | SAFARICOM | FIXED DEPOSIT | NAKUMATT | CBK BOND | TOTAL | | |
| Dividend Income | 504,870 | 160~ - | 80,769 | | | | 585,639 | | |
| Interest income | 2,717,143 | 4,088,026 | PC 200 | 574,033 | 442,483 | 700,000 | 8,521,686 | | |
| Realised gains/losses | 356,014 | - 1,197,894 | 13 | | | | - 841,880 | | |
| Total | 3,578,027 | 2,890,132 | 80,769 | 574,033 | 442,483 | 700,000 | 8,265,444 | | |
| Expenses | 193,203 | 326,279 | - | | | | 519,482 | | |
| Surplus/ deficit | 3,384,824 | 2,563,853 | 80,769 | 574,033 | 442,483 | 700,000 | 7,745,962 | | |
| Unrealised gains/ losses | - 11,329,642 | - 8,051,498 | - 659,261 | - | - | - 2,346,945 | - 22,387,346 | | |
| Total | - 7,944,818 | - 5,487,645 | - 578,492 | 574,033 | 442,483 | - 1,646,945 | - 14,641,384 | | |



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

5. INVESTMENTS - continued

| INVESTMENTS NOTE FOR THE PERIOD OCT 2009 TO SEPTEMBER 2010 | | | | | | | | |
|--|----------------|------------|-----------|---------------|-----------------|---|-------------|--|
| MARKET VALUE | GENESIS | CO-OP | SAFARICOM | FIXED DEPOSIT | <u>NAKUMATT</u> | _ | TOTAL | |
| Fund market value as at 01/10/2009 | 33,219,200 | 35,910,742 | 1,062,750 | 19,644,146 | = | - | 89,836,838 | |
| Addition/ (withdrawal) | | | | - 10,000,000 | 10,000,000 | | - | |
| Fund market value as at 30/9/2010 | 47,279,551 | 51,166,554 | 1,915,076 | 10,107,769 | 10,132,597 | - | 120,601,547 | |
| Gains/ (losses) in market value | 14,060,351 | 15,255,812 | 852,326 | 463,623 | 132,597 | - | 30,764,709 | |
| | | | D).6- | | | | - | |
| Fund historical cost as at 30/09/2010 | 42,036,966 | 42,322,034 | 2,128,500 | 9,644,146 | 10,000,000 | - | 106,131,646 | |
| Unrealised gains/ (losses) on cost | 5,242,585 | 8,844,520 | - 213,424 | 463,623 | 132,597 | - | 14,469,901 | |

| INCOME AND EXPENDITURE STATEMENT FOR THE PERIOD OCT 2009 TO SEP 2010 | | | | | | | |
|--|------------|------------|-----------|---------------|----------|---|------------|
| _ | GENESIS | CO-OP | SAFARICOM | FIXED DEPOSIT | NAKUMATT | | TOTAL |
| Dividend Income | 559,703 | 178,357 | 40,385 | A | | | 778,445 |
| Interest income | 2,438,932 | 3,440,170 | | 463,623 | 132,597 | | 6,475,322 |
| Realised gains/losses | 1,135,856 | 1,651,334 | Del CO | | | | 2,787,190 |
| Total | 4,134,490 | 5,269,861 | 40,385 | 463,623 | 132,597 | - | 10,040,956 |
| Expenses | 217,786 | 226,110 | - | | - | | 443,896 |
| Surplus/ deficit | 3,916,704 | 5,043,751 | 40,385 | 463,623 | 132,597 | - | 9,597,060 |
| Unrealised gains/ losses | 10,143,647 | 10,212,061 | 852,326 | - | - | - | 21,208,034 |
| Total | 14,060,351 | 15,255,812 | 892,711 | 463,623 | 132,597 | • | 30,805,094 |

The investments are actively traded and not held to maturity.

2010



THE FLYING DOCTORS' SOCIETY OF AFRICA

NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

6. **INTANGIBLE ASSETS**

| | Software Costs <u>Shs</u> |
|---|---------------------------------|
| Cost At 1.10.2010 | 854,040 |
| At 30.9.2011 | 854,040 |
| Amortisation At 1.10.2010 Charge for the year | 561,104 87,881 |
| At 30.9.2011 | 648,985 |
| Carrying value At 30.9.2011 | 205,055 |
| RECEIVABLES | 2011 |

RECEIVABLES 7.

| Trade | Shs | <u>Shs</u> |
|--|------------------------|-------------------------|
| Amount due from related parties (Note 16) Membership | 9,235,200 8,951,382 | 8,206,913 13,199,056 |
| Refundable deposits and prepayments | 405,530 | 440,615 |
| TOTAL | 18,592,112 ====== | 21,846,584 ====== |



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

8. <u>FIXED DEPOSIT</u>

The fixed deposit is an amount in KShs. 11,807,854 deposited in NIC at an interest of 11% per annum with a maturity date of 2nd January, 2012. The Nakumatt Holdings Limited short term noted was liquidated in March 2011 to purchase the 30 yrs Government Bond shown in Note 5d above.

| | NIC Bank Nakumatt Holdings Limited (short term note) | 2011 <u>Shs</u> 11,907,493 | 2010 <u>Shs</u> 10,107,769 10,132,598 |
|-----|---|---|--|
| | TOTAL | 11,907,493 ====== | 20,240,367 |
| 9. | PAYABLES | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
| | Due on the account of: Related parties (Note 16) Trade payables Accruals Advance receipts | 1,202,559 2,192,427 1,739,976 18,437 | 1,141,218 381,650 1,022,099 39,440 |
| | TOTAL | 5,153,399 | 2,584,407 |
| 10. | BANK OVERDRAFT | ====== | ====== |

This is not an overdraft facility but is as a result of un-cleared items in the cash book which cleared subsequently post year end.

11. FUND RAISING INCOME

| | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|--|--------------------|-------------------------------|
| Other donations OWIT Movie Nite Diplomatic Spouses Association | 12,963 - - | 15,667 33,000 1,740,000 |
| | | |
| TOTAL | 12,963 ===== | 1,788,667 ====== |



13.

THE FLYING DOCTORS' SOCIETY OF AFRICA

NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

12. PROFIT AND LOSS ACCOUNT - SHOP

| PROFIT AND LOSS ACCOUNT - SHOP | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|--|----------------------------|----------------------------|
| SALES COST OF SALES | <u>894,279</u> | <u>1,787,693</u> |
| Purchases Add: Stock on 1 October | 470,258 1,538,164 | 1,273,335 1,601,642 |
| Less: Stock on 30 September | 2,008,422 (1,196,131) | 2,874,977 (1,538,164) |
| | 812,291 | 1,336,813 |
| GROSS PROFIT | 81,988 | 450,880 |
| EXPENSES Salaries and wages Postage Printing and stationery | 512,688 6,689 20,003 | 967,200 9,636 17,360 |
| | 539,380 | 994,196 |
| (LOSS) FOR THE YEAR | (457,392) | (543,316) |
| INTEREST RECEIVABLE AND CAPITAL GAINS | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
| Interest receivable from investments - Note 5 Current Accounts interest | 7,745,962 13,102 | 9,597,060 21,993 |
| TOTAL | 7,759,064 ====== | 9,619,053 ====== |
| Unrealised gain/ (loss) on investments – Note 5 | (22,387,346) | 21,208,034 ====== |

Investment Interest is derived from investments in Treasury Bonds, Demand deposits and Equities as managed by Genesis Kenya Investment Management Limited and Co-op Trust Investment Services Limited. This interest is net of their management fees and other charges.



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

14. **EXPENDITURE**

| | <u></u> | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|-------|------------------------------------|--------------------|--------------------|
| 14.a. | Administration | | |
| | Annual council meeting expenses | 126,698 | 259,572 |
| | Audit fee | 127,600 | 116,000 |
| | Consultancy | - | 42,224 |
| | Insurance | 379,015 | 355,516 |
| | Legal & professional fees | 3,998,455 | 57,186 |
| | Membership cards | 634,053 | 398,440 |
| | Motor vehicle running expenses | 168,187 | 230,181 |
| | Office expenses | 119,782 | 99,148 |
| | Printing, stationery & newsletters | 780,123 | 677,024 |
| | Rent – Arusha office | 281,021 | 284,772 |
| | Repairs and maintenance | 356,913 | 211,019 |
| | Salaries, wages and staff costs | 17,536,087 | 14,072,984 |
| | Security | 117,942 | 106,820 |
| | Telephone, telex and postage | 662,173 | 953,984 |
| | | 25,288,049 | 17,864,870 |
| 14.b. | Finance charges | アモ | |
| | Bank charges | 679,715 | 329,965 |
| | (Gain)/loss on foreign exchange | (1,713,264) | (868,111) |
| | | (1,033,549) | (538,146) |
| 14.c. | Depreciation & amortisation | 300 | |
| | Depreciation | 270,380 | 322,519 |
| | Amortisation | 87,881 | 125,544 |
| | | 358,261 | 448,063 |
| 14.d. | Marketing expenses | | |
| | Promotion & marketing | 1,286,020 | 1,004,402 |
| | Commission paid | 271,961 | 168,778 |
| | Advertisement | 1,624,709 | 900,655 |
| | | 3,182,690 | 2,073,835 |
| | TOTAL EXPENDITURE | 27,795,451 | 19,848,622 |
| | | ====== | ====== |



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

15. DONATIONS TO AMREF

| | | 2011 | 2010 |
|------------------------------------|-----------|------------|------------|
| | | <u>Shs</u> | <u>Shs</u> |
| AMREF Muhimbili Outreach Programme | (15a) | 13,018,213 | 11,330,189 |
| Member evacuation | (15b) | 11,091,411 | 11,221,385 |
| Emergency centre support | (15c) | 9,466,915 | 8,190,000 |
| Charity – Evacuations | (15d) | 2,400,000 | 2,340,000 |
| AMREF Website maintenance fee | (15e) | 408,250 | 234,000 |
| AMREF Virtual Nursing School | (15f) | 2,392,872 | - |
| AMREF VVF Outreach Programme - Ker | nya (15g) | 4,280,000 | 5,640,312 |
| ISOFS Conference – Nairobi | (15h) | - | 108,388 |
| AMREF – Victims of Sinai Slum Fire | (15i) | 468,400 | - |
| TOTAL | | 43,526,061 | 39,064,274 |
| | | ======= | ======= |

15. **DONATIONS TO AMREF (Narrative)**

a) AMREF Muhimbili Outreach Programme

The main objective of this project is to provide Specialist services (surgeries and training to hospital staff) to the marginalized rural population. This is co-ordinated through Muhimbili Hospital

b) Member Evacuation

The society supports the Flying Doctors Emergency Services for the evacuation of its members

c) AMREF Emergency Centre Support

This is support towards the operation of the 24hrs Control Centre/ Radio Room at the Flying Doctors Emergency Service

d) AMREF - FDES Charity Evacuations

The society contributes towards charity evacuations carried out within the region by Flying Doctors Emergency Services

e) AMREF Website Maintenance Fee

The society supports the maintenance of AMREF website (www.amref.org). The website has a page about the Society and allows recruitment of members online

f) AMREF Virtual Nursing School

The Society supports the training of community health nurses using online systems to ensure that they have current and effective skills in Reproductive Health. The Main emphasis is on safe motherhood, pre and post operative care of fistulae (Vesical-Vaginal Fistula) clients

g) AMREF VVF Outreach Programme

The objective of this project is to promote safe motherhood. The Society's donation is used for recognition and treatment of obstetric complications



NOTES TO THE ACCOUNTS (Continued) For the year ended 30th September 2011

15. <u>DONATIONS TO AMREF (Narrative) - Continued</u>

h) ISOFS Conference - Nairobi

This was a one-off donation made towards support of 30 nurses to attend the International Society of Obstetric Fistula Surgeons Conference hosted by AMREF Outreach in Nairobi in November, 2009.

i) AMREF - Victims of Sinai slum fire

This was a one-off donation made towards the treatment of Sinai Slum fire victims at Kenyatta National Hospital through AMREF outreach.

16. RELATED PARTIES

| | 2011 <u>Shs</u> | 2010 <u>Shs</u> |
|---------------------------------|--------------------|--------------------|
| Amount due from related parties | | |
| AMREF - Headquarters | 6,074,531 | 5,591,878 |
| AMREF - FDES | 994,385 | 608,152 |
| AMREF - Germany | 572,899 | 572,899 |
| AMREF - Tanzania | 1,532,800 | 1,373,399 |
| AMREF – Netherlands | 60,585 | 60,585 |
| 馬 | <u> </u> | |
| TOTAL | 9,235,200 | 8,206,913 |
| | 4 | ====== |
| Amount due to related parties | 5/ | |
| AMREF - Kenya Country Office | 1,202,559 | 1,141,218 |
| | | ====== |
| Open B | 200 | |